
If you build it, they will come...back



Among the projects Steelmaster Industries handles are commercial and private aircraft hangars, most with sophisticated door systems to accommodate aircraft of significant size.



Steelmaster Industries is known for its expertise in concrete tilt-wall construction, including insulated tilt-walls.

Steelmaster Industries (SMI), whose offices and production facility are located on a 20-acre site in Oak Hill, has a 30-year history of designing and building commercial metal buildings throughout Central Florida. Company leaders attribute much of this success to the fact that 75 percent of its business is with repeat clients.

"Repeat business is particularly rewarding for two reasons," said company President Darwin Schneider. "First, it underscores that a positive and collaborative relationship already exists between repeat customers and Steelmaster Industries. Second, new contracts from existing clients affirm that our team has earned the confidence and respect of those clients."

Schneider attributes the company's extraordinarily loyal client base to the fact that the SMI team is composed of experts in all aspects of commercial design and construction. The management team alone has more than 50 years combined experience in steel fabrication services; structural steel erection; and design and erection of pre-engineered metal buildings furnished by various metal building companies, which SMI represents. Speed and economy are important, but quality comes first. Quality is not possible without expertise and great attention to even the smallest details, he added.

SMI cites a competitive advantage in that the company is able to self-perform structural elements of

projects utilizing the resources of the company's in-house concrete and steel divisions. This can reduce construction time and help reduce costs.

"We pour concrete and we put up steel; that's what we do, and our people are experts at both," said Schneider. The size of its workforce varies, but generally falls between 20 and 30.

The Concrete Division uses leading-edge laser screed technology and multi-blade riding trowel machines. The company has people with extensive experience in concrete form and placement; post-tension concrete construction; and concrete tilt-wall design, construction and erection (including insulated tilt walls). The Steel Division utilizes the company's fabrication facility in Southeast Volusia County. The fact that the company uses its own heavy equipment for staging and construction also adds to SMI's track record of economy and efficiency.

SMI deals with local architects, engineers, financial institutions, building officials, suppliers, and

qualified like-minded sub-contractors. The company offers customers a reliable single source for all their shell construction needs. These relationships along with experience and expertise enable SMI to deliver a complete range of building services while focusing attention to detail, scheduling, quality, budgets and customer satisfaction.

SMI provides metal buildings of all sizes: metal roofs, metal siding, sliding doors, bi-parting doors, roll up doors and crane beams. Its buildings and elements can be found at hundreds of Central Florida locations. The company is very pro-Central Florida and supportive of Volusia County communities.

SMI's standard business activities provide company officials the opportunity to work closely with Volusia County's Growth and Resource Management Department, and with similar organizations in each city where a building project is located. As a result of SMI's outstanding performance and track record, the company is recognized as a valued contributor to the area's economic development efforts.
